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STEVE BLACK

Internationally Known Expert
on Business &
Social Media Marketing

NETWORK • LEARN • GET MOTIVATED

Success Summit Seminar

Learn how to triple your sales in 6 months and increase your profits in today's economy in this powerful seminar!



**Westminster, CO
October 17**

Noah's Event Center

**Denver, CO
December 12**

PPA Event Center

Can't Make In Person Seminar?

**Live Master Class & Private FB Group
2nd Mon. Each Month 4pm est**

*If you miss session it's recorded in training vault

NETWORKING 8:00 AM - 8:45 AM – Connect with the Best Business People In Your Area

SEMINAR 8:45 AM - 5:15 PM – Master The Skills That Are Guaranteed To Help You Increase Your Income

SUCCESS IN BUSINESS & SALES

How to Triple Your Productivity In Today's Business Environment

We will guide you through the steps of the sales process and how to handle rejection and failure, time management and consumer psychology. This will help increase confidence, get better sales figures and also get more control of your results:

- Goal Setting & Business Planning/Sales Strategy - how to set clear income and sales goals
- Time Management - leveraging the latest tools to get an extra two hours each day
- Understanding the steps of the sales process and how they work in your specific industry
- Understanding the psychology of sales
- Develop and build rapport
- Strategies to obtain new accounts
- How to prospect your way to the top using the latest technologies
- Customer Care - how to exceed the customers expectations
- Becoming the rainmaker in your industry
- Overcoming the fear of rejection and failure
- Getting out of a sales slump and creating massive activity
- Mastery of questioning and listening techniques
- Maintaining a positive attitude
- The art of closing the sale
- Handling objections professionally while getting results
- Follow up and follow through to get quality referrals
- Video marketing secrets of top producers
- Social Media Strategy - build your network, increase your visibility and get more prospects
- Facebook for business, maximizing LinkedIn, leveraging Instagram & More
- Digital Marketing "Guerilla Tactics" to build brand & business



The "SUCCESS SUMMIT SEMINAR" will help you and your team achieve mastery of the fundamentals...drastically increasing your company and individual income and productivity.

BusinessSuccessTraining.com

Helping You Achieve Success in Business, Internet Marketing, Sales and Entrepreneurial Wealth

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